MDR FOR MANAGED SERVICE PROVIDERS

Generate Recurring Revenue with a Better, Streamlined Partnership Approach.

HELPING MSPs SCALE WITH FLEXIBILITY.

Quadrant helps MSP's to provide 24/7/365 monitoring, alerting, reporting, and overall security management, delivering a high-touch, responsive managed service to your customers in a manner that works for you.

Partnering with Quadrant will ensure you consistently deliver profitable managed security services that effectively scale, along with superior quality and customer service that grows alongside your business. Unlike most MDR providers, we never deploy a "Tiered Analyst" approach, ensuring a seamless security analysis from monitoring-to-mitigation with the same expert SOC Analysts, cradle to grave.

Meet Sagan: Serious Security Analytics Horsepower

Sagan is our proprietary, purpose-built security analytics platfrom, wrapping SIEM, IDS/IPS, and Managed Response into one solution. Sagan helps you provide customers with:

- ✓ 24/7/365 Monitoring & Validation
- ✓ Alert Triage & Prioritization
- ✓ Log & Network Analysis
- ✓ Custom Reporting & Security Reviews
- ✓ On-going Tuning & Management
- ✓ Available for On-Prem & Cloud

PREDICTABLE REVENUE

A centralized delivery model with aggressive volume inventives on new and renewal opps.

VENDOR NEUTRALITY

We work with your existing technology stack, adapting to the tools you use.

MULTI-TENANCY

Support multiple customers from one Quadrant / Sagan customer account.

CUSTOMER VALUE

Improve stickiness with a diversified security offering that improves renewals.

PARTNER FLEXIBILITY, WORKING HOW YOU WORK.

WE MANAGE.

In our **Managed Model**, we interface directly with the customer, providing the full range of MDR services from Monitoring, Analyzing, Alerting, and Responding as an extension of your team.

WE SUPPORT.

In our **Support Model**, we work directly with you behind the scenes, providing your team with alerts, analysis, and recommendations that you utilize on the client side to provide response.

SAME INCREDIBILE SERVICE. TWO OPTIONS TO CHOOSE FROM.

SAGAN ENTERPRISE. Access to our 24/7/365 SOC, Log Analysis, Packet Analysis, Fingerprinting, Malware Detonation, Domain Tracking, Custom Reporting, and more.

SAGAN. Access to our 24/7/365 SOC, Log Analysis, Fingerprinting, Domain Tracking, and Custom Reporting.

AVAILABLE FOR CLOUD OR ON-PREM

Each solution can be deployed as SaaS or On-Premises (Appliance or Customer Cloud).

WHY QUADRANT?

✓ **BOUTIQUE PROVIDER, BIG MUSCLE FEEL**
Top technology and people, but our SOC picks up the phone on the first ring.

✓ **HIGH-TOUCH, RESPONSIVE SOC**
White-glove service plus IR capabilities, guiding the customer towards resolution.

✓ **CUSTOMIZED REPORTING**
Generating actionable insights consumable by IT leaders, executives, and the board.

✓ **MSP VOLUME INCENTIVES**
We pay industry-leading volume incentives on all opps, over contract-life and renewals.

✓ **SIMPLE, TRANSPARENT PRICING**
All-in-one, zero surprise, fixed contract terms -- Re-sell or Referral model.

✓ **REAL-TIME INCIDENT RESPONSE**
Response is where we excel. We never lob alerts over the fence for clients to deal with.

QUADRANT
INFORMATION SECURITY

Operating at the intersection of People and Product, Quadrant provides the best security technology and talent in a single solution.

CONTACT US

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